Status and Outlook for the Nashville Area Annual Economic Outlook Conference September 27, 2013

David A Penn, Director and Associate Professor Business and Economic Research Center



Jones College of Business Middle Tennessee State University

> David.Penn@mtsu.edu www.mtsu.edu/BERC

Overview

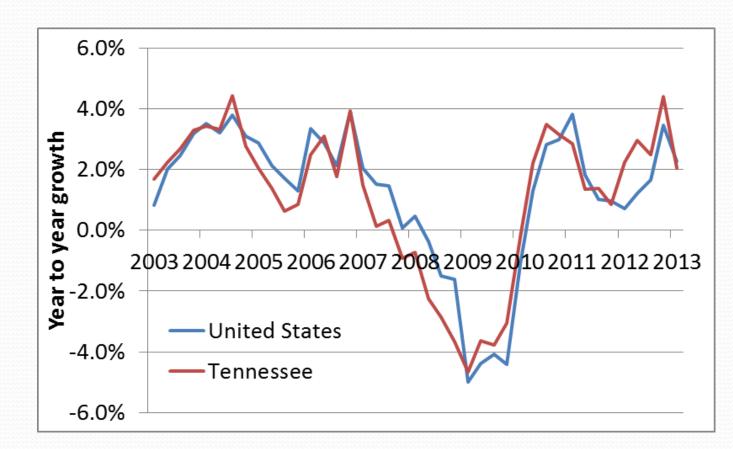
- Nashville area performing very well
- Tennessee slowing a bit
- Trading partners weakening
- Policy may tighten too quickly

Tennessee at a Glance

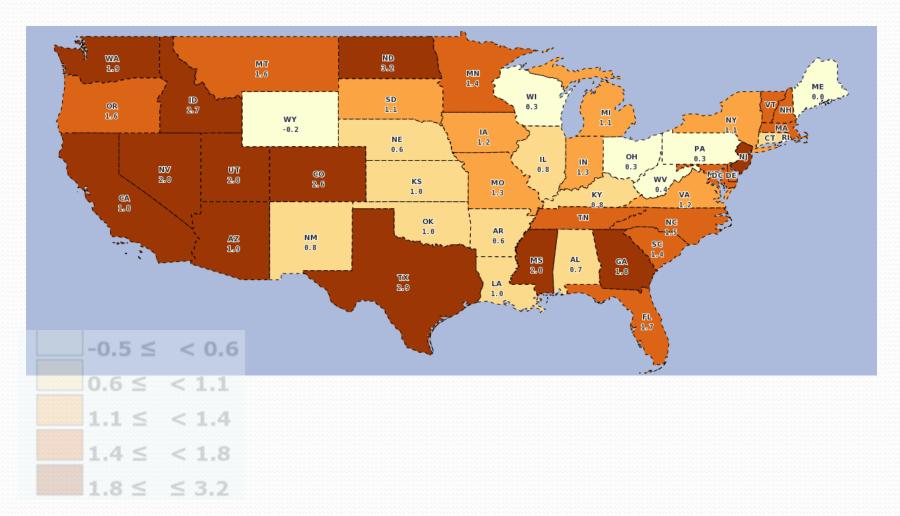
			Year to Year %
Indicator	Year Ago 2	2 nd Quarter	Change
Nonfarm Employment (thousand)	2,713,033	2,757,833	1.7
Labor Force (thousand)	3,111,554	3,128,041	0.5
Unemployed (thousand)	253,016	258,129	2.0
Unemployment Rate (percent)	8.1	8.3	0.2
State Sales Tax Collections (million \$)	583,327	591,610	1.4
Single Family Unit Housing Permits	1,043	1,364	30.7
Total Housing Permits	1,511	1,994	32.0

Real earned income

 Growth rate accelerating since early
 2012

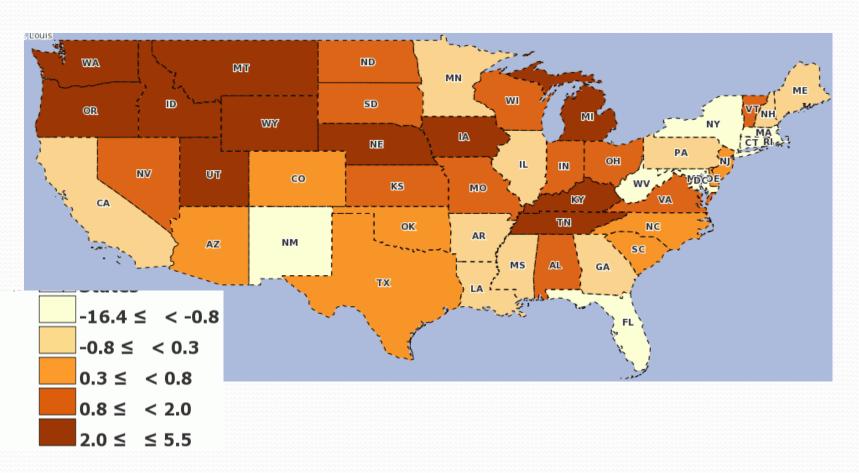


Payroll employment growth (YTY 2nd QTR)



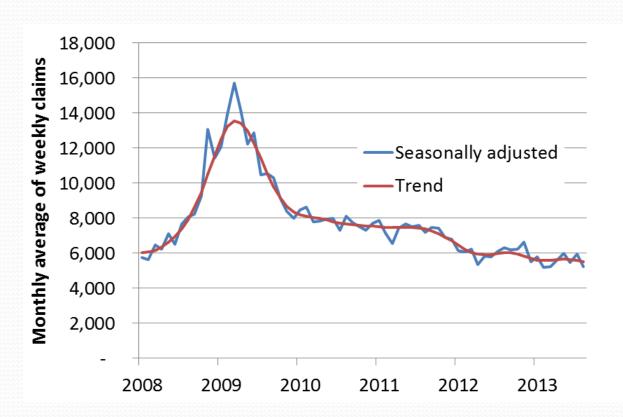
Manufacturing job growth 2nd QTR 2012-2013

Tennessee added 5,800 manufacturing jobs over the year

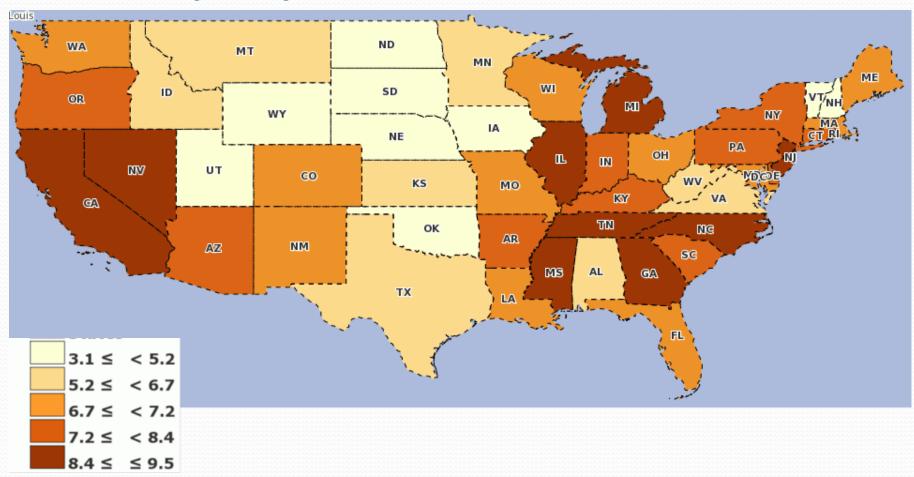


Initial claims for unemployment insurance

- Slowly falling
- Lowest level since 2007

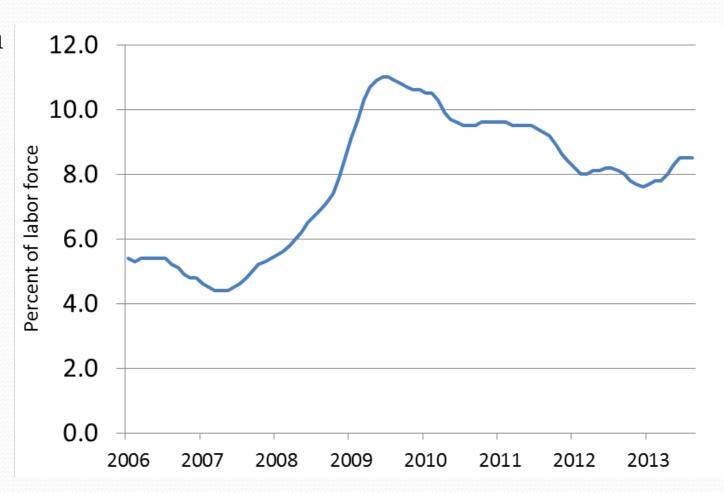


Unemployment rate 2nd quarter

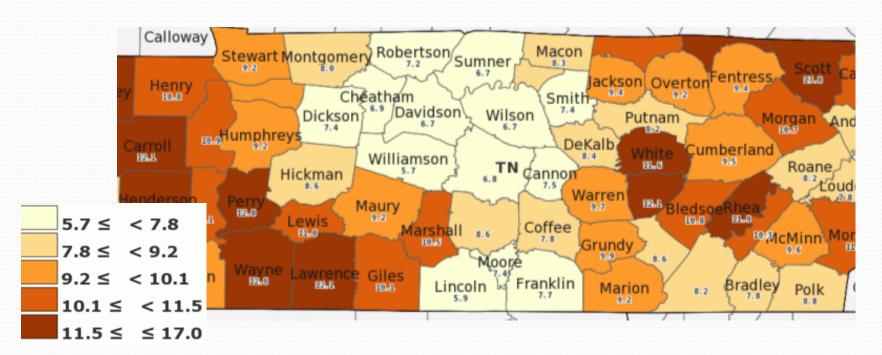


Tennessee unemployment rate

Higher in 2013

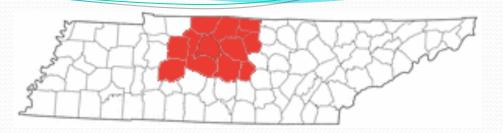


Middle Tennessee unemployment rates 2nd Quarter 2013



Most of the counties with the lowest unemployment rates are in Middle Tennessee

Nashville MSA



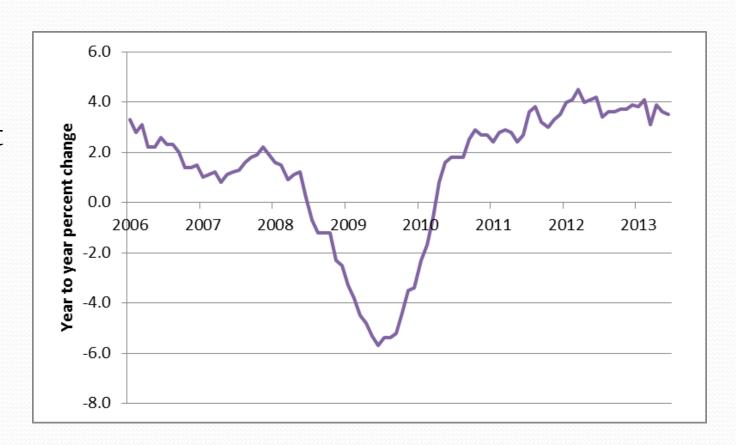
- Job creation booming
- Unemployment rate slow to improve
- Housing construction improving significantly
- Home price growth positive
- Consumer spending growing
- Most sectors adding jobs

Nashville MSA at a Glance (2nd Quarter)

		2 nd	Year to Year %
Indicator	Year Ago	Quarter	Change
Nonfarm Employment (thousand)	783,900	813,767	3.8
Labor Force (thousand)	847,995	863,237	1.8
Unemployed (thousand)	56,957	57,601	1.1
Unemployment Rate (percent)	6.7	6.7	0.0
State Sales Tax Collections (million \$)	451,434	466,095	3.2
Single Family Unit Housing Permits	1,229	1,787	45.4
Total Housing Permits	1,796	2,874	60.0

Nonfarm employment Nashville MSA

- Growth rate very strong
- Leveling out lately



Nashville Area Private Sector Job Growth 2012-2013 1st Quarter

Area	Growth Rate
Robertson County	12.3%
Maury County	11.5%
Dickson County	9.3%
Rutherford County	7.7%
Bedford County	5.9%
Williamson County	5.2%
Macon County	4.6%
Warren County	4.4%
Davidson County	3.5%
Sumner County	3.5%
Coffee County	3.0%
Tennessee	2.2%

Data: QCEW series, BLS

Fastest job growth in the U.S.

County

Utah, Utah

Among the largest 334 counties in the U.S.

Williamson also ranks high for wage growth

Country	(70)	- INGITIX
Fort Bend, Texas	7.0	1
Midland, Texas	6.9	2
Elkhart, Ind.	6.0	3
Douglas, Colo.	5.6	4

Growth rate

(%)

5.5

5.3

3.8

Rank

15

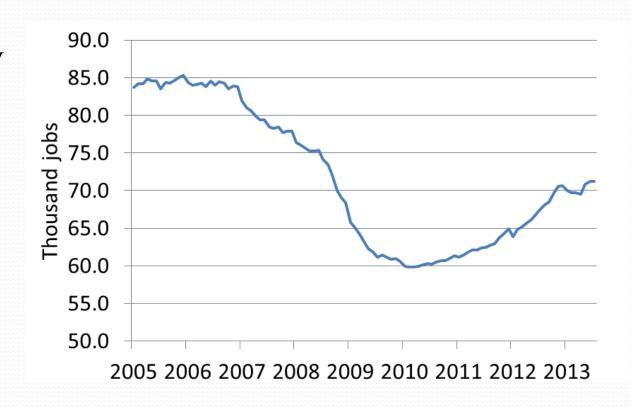
Data: QCEW series, BLS

Rutherford, Tenn.

Williamson, Tenn.

Nashville Manufacturing Jobs

- Climbed rapidly out of the recession
- Gained 11,000 jobs since 2010
- Slower in 2013
- Pace should increase given recent job announcements



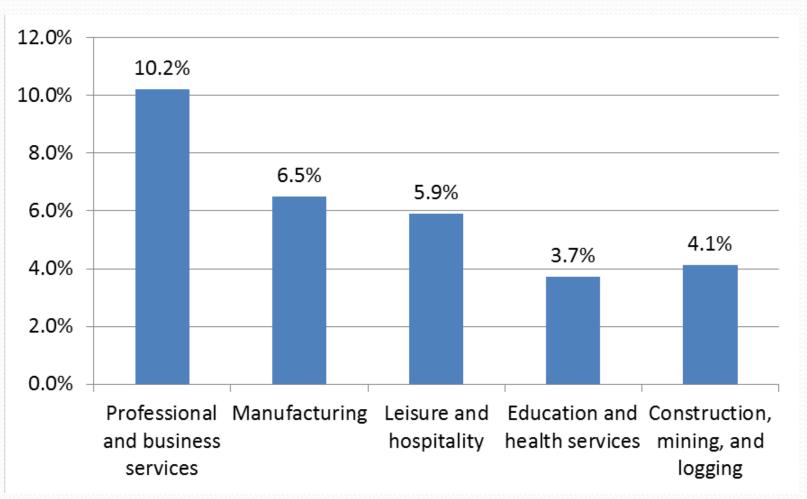
Nashville Job Growth by Industry

- Positives
 - More growing sectors than declining sectors
 - Manufacturing adding jobs
 - Big gains in professional services
 - Retail jobs growing

Nashville Job Growth by Industry

- Negatives
 - Financial sector employment falling again
 - Government employment down

Top job growth by industry 2nd Quarter

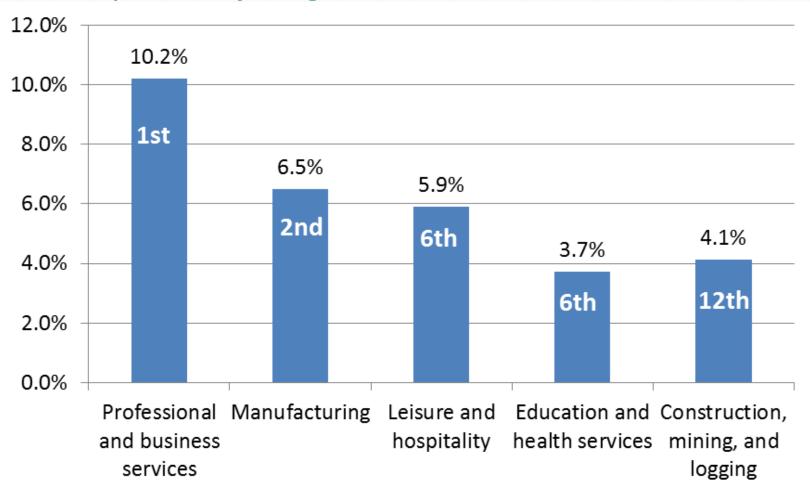


Good offense, but...



Where do we rank?

Nashville's ranking among largest MSAs 2nd quarter job growth



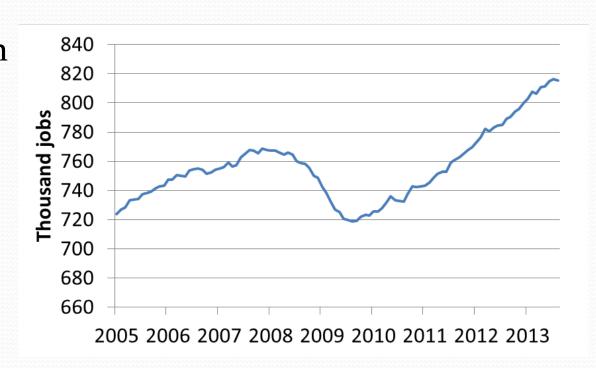
Ranking of Private Sector Job Growth in Large MSAs

Metropolitan Area	Private Sector Growth Rate	Ranking	New Jobs
Nashville-DavidsonMurfreesboroFranklin, TN	4.5%	1	30,333
Salt Lake City, UT	4.4%	2	23,433
Austin-Round Rock-San Marcos, TX	4.2%	3	27,633
Houston-Sugar Land-Baytown, TX	3.9%	4	89,500
Dallas-Fort Worth-Arlington, TX	3.8%	5	100,967
Tampa-St. Petersburg-Clearwater, FL	3.5%	6	35,467
Jacksonville, FL	3.3%	7	17,000
San Jose-Sunnyvale-Santa Clara, CA	3.2%	8	26,200
Denver-Aurora-Broomfield, CO	3.2%	9	33,600
Phoenix-Mesa-Glendale, AZ	2.9%	10	43,500

2nd quarter over the year growth rate among the metropolitan areas with payroll employment at least 500,000. Data from BLS CES series.

Beyond recovery

- Nashville nonfarm job growth has progressed well beyond recovery
- Now 47,000 jobs beyond the 2007 peak



Beyond recovery

Some sectors have **exceeded** pre-recession job levels:

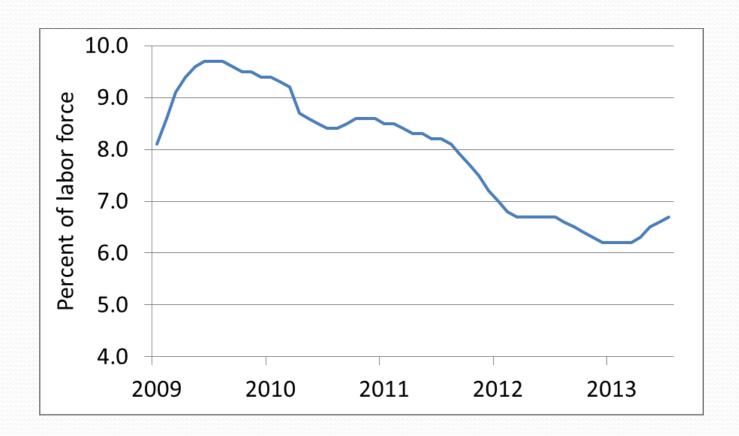
- Trade, transportation, and utilities
- Financial activities
- Professional and business services
- Education and health services
- Leisure and hospitality

Unemployment rate

Even with all this job creation, the unemployment rate is very stubborn

Nashville unemployment rate

- Little change over the year
- Higher since January



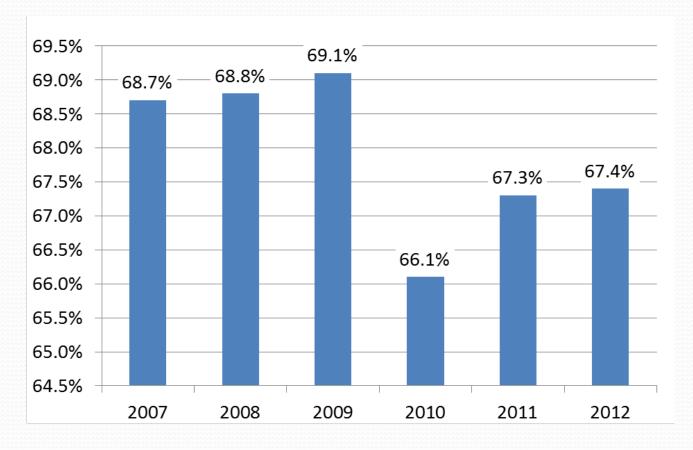
Nashville unemployment rate

- Both employment and the labor force are growing
- But labor force is growing faster
- Job seekers are entering the labor force at a pace faster than job creation

Labor force participation

Participation plunged in 2010

Rising since 2010



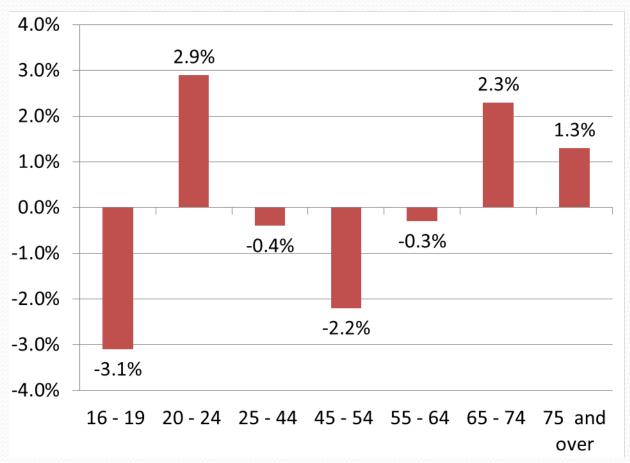
Percent of population 16 years and older. Nashville MSA. Data from the American Community Survey.

Labor force changes

Change in participation rate 2007-2012

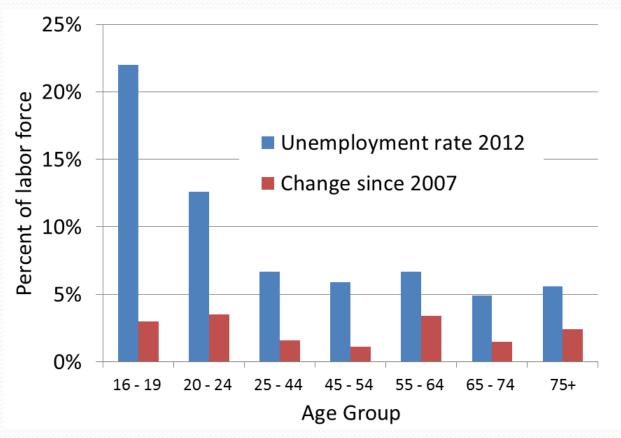
Up for young adults and older workers

Down for teenagers and middle age workers



Nashville MSA. Data from the American Community Survey.

Unemployment rates by age



Nashville MSA. Data from the American Community Survey.

Consumer spending mostly strong

Sales tax collections 2nd quarter (yty)

• Nashville: +4.7%

Memphis: +5.0

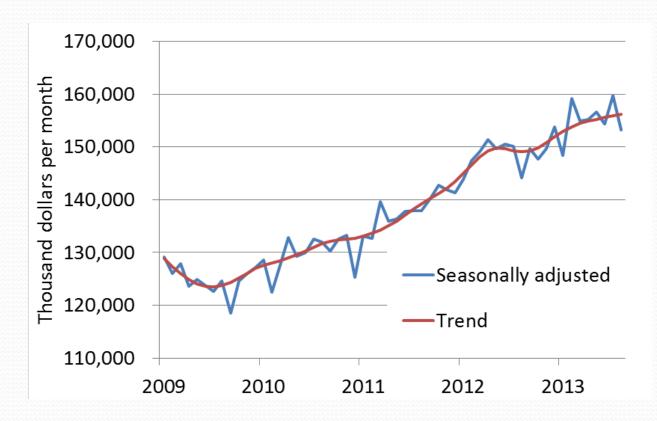
• Chattanooga: - 1.1

• Knoxville: +3.4

• Tennessee: +3.9

State sales tax collections

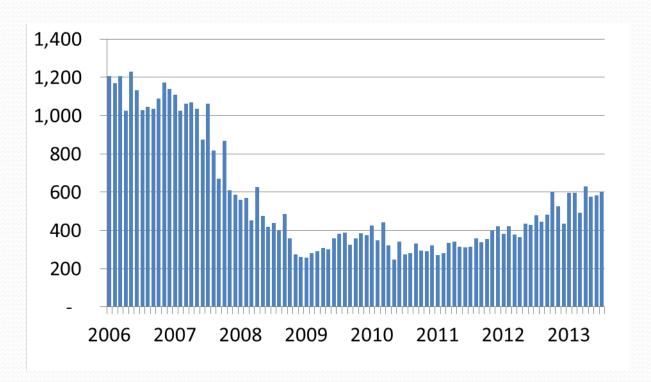
Growing but at a slower pace



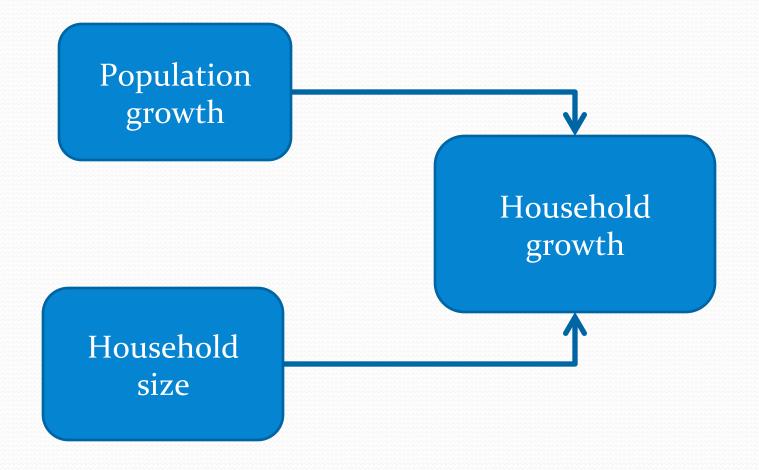
Data: Tennessee Department of Revenue and BERC. Nashville MSA.

Single family home construction Nashville MSA

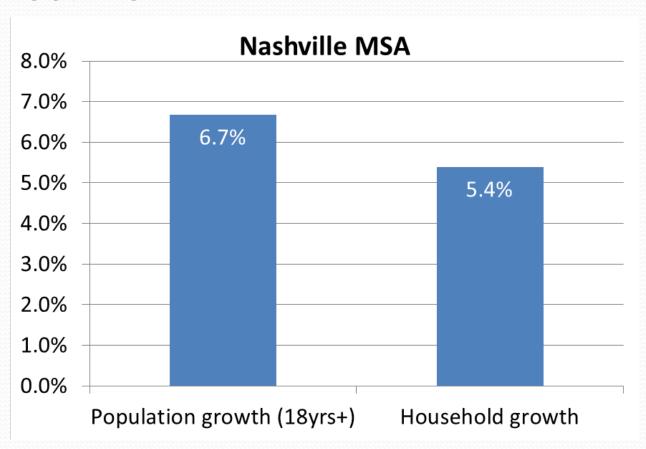
- Growth accelerating
- Pace of singlefamily home construction activity has doubled since 2009



Household formation



Population and household growth 2007-2012



Data: American Community Survey

Households

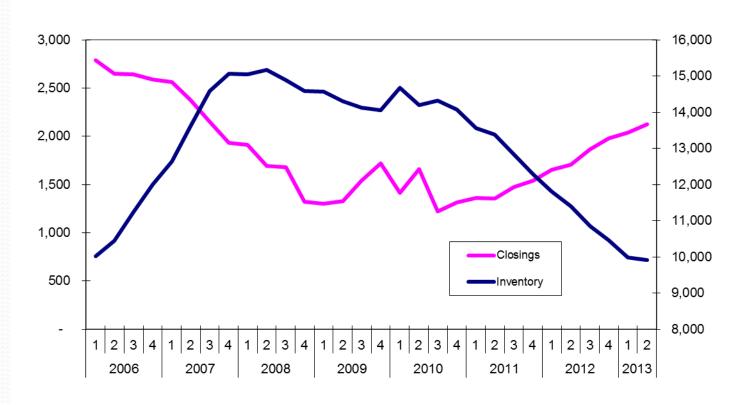
- Household size increased during the recession
- 31,500 households were created 2007-2012 in the Nashville MSA
- An additional 7,513 households could have been created had household size remained constant (excluding children)
- This represents 24% potential growth

Households

- Why the increase in household size?
- National data (Tim Dunne, Cleveland FRB)
 - Young adults (18-34 yrs) are forming fewer households; account for ³/₄ of the decline in household formation
 - Related to economic conditions
 - Unemployment
 - Tougher lending standards

Nashville single-family sales and inventory

- Sales climbing
- Inventor y lower
- 4.7 months supply



Data: Greater Nashville Association of Realtors and BERC

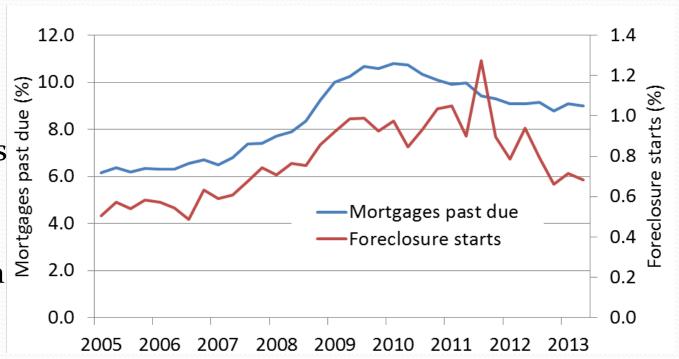
Area home sales

Single family home sales second quarter			
			Percent
	2012	2013	change
Davidson	3,382	4,091	21.0%
Rutherford	1,768	2,204	24.7%
Williamson	1,656	2,149	29.8%
Wilson	840	1,090	29.8%

Source: Greater Nashville Association of Realtors

Past due mortgages and foreclosures (Tennessee)

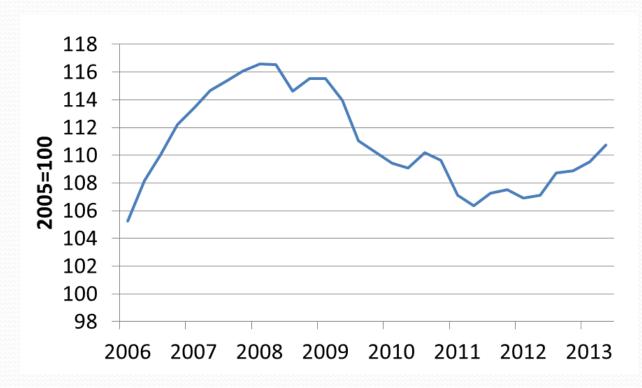
- Past due drifting lower
- Foreclosures falling more quickly
- Both remain elevated



Data: Mortgage Bankers Association and BERC

Housing prices

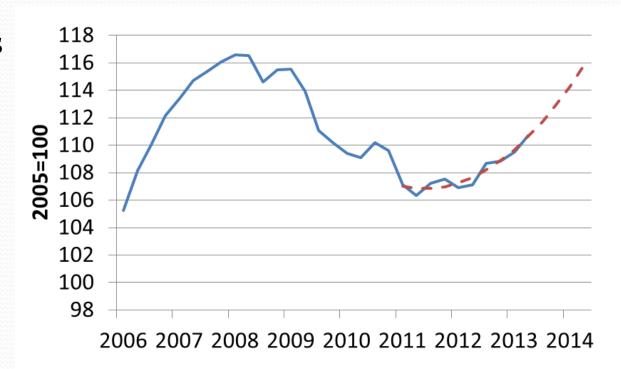
 Prices on the rise, up 3.4% over the year (2nd quarter)



Data: HPI Index for Nashville. www.FHFA.gov

Housing prices

- Acceleration is conceivable.
- Prices could approach recovery level next year, rising 4.7%.



Going Forward 12 Months

- Nashville economy
 - Job growth 3.5% over the year
 - Unemployment rate 6.1% (6.8% now).
 - Home prices continue rising, could accelerate
 - Construction growth continues
 - Manufacturing continues to grow
 - Fiscal battle not helpful

And now a word about economic data...

Do you have trouble finding the data you need about Tennessee's economy?

Are you green with envy?



Feeling defensive?



Has someone interrupted your pina colada?



Don't get interrupted



Don't be green with envy

Don't be defensive

TACIR economic recovery website http://www.mtsu.edu/berc

