

GENERAL MANAGEMENT

MGMT 3630 Organization Theory
 MGMT 3650 New Venture Feasibility Analysis
 MGMT 3810 Human Resource Management
 MGMT 3890 Managerial Decision Making
 MGMT 4490 Industrial Relations Legislation
 MGMT 4500 Employment Discrimination Law
 MGMT 4510 Unions and Collective Bargaining
 MGMT 4620 International HR Management
 MGMT 4640 Human Resource Planning and Staffing
 MGMT 4650 Human Resource Development
 MGMT 4660 Compensation Systems
 MGMT 4680 Organization Behavior

MGMT 4690 Problems in HR Management
 MGMT 4710 International Business
 MGMT 4730 Global Comparative Management
 MGMT 4830 Performance Appraisal
 MGMT 4920 Small Business Management
 MKT 3855 Product Management
 MKT 3870 Principles of Transportation
 MKT 3880 Credit and Price Management
 MKT 3950 Business-to-Business Management
 MKT 3960 Marketing Channels Management
 MKT 4810 Physical Distribution Analysis
 BMOM 2900 Entrepreneurship

SALES AND MARKETING

MKT 3840 Personal Selling
 MKT 3850 Promotion
 MKT 3855 Product Management
 MKT 3860 Purchasing
 MKT 3870 Principles of Transportation
 MKT 3880 Credit and Price Management
 MKT 3900 Direct Marketing and Electronic Commerce
 MKT 3910 Consumer Behavior

MKT 3930 Marketing Research
 MKT 3950 Business-to-Business Marketing
 MKT 3960 Marketing Channels Management
 MKT 4800 Sales Management
 MKT 4850 Advanced Selling
 MKT 4870 Services Marketing
 MKT 4880 Applied Marketing Research

OPERATIONS, ENVIRONMENTAL, AND SAFETY MANAGEMENT

MGMT 3710 Management of Quality
 MGMT 3730 Management of Technology
 MGMT 3750 Materials Management Systems
 MGMT 3770 Operations Simulation
 MGMT 4610 Advanced Operations Management
 MGMT 4700 Problems in Operations Management
 ET 4440 Fire Safety
 ET 4900 Productivity Strategies
 MKT 4810 Physical Distribution Analysis

EST 2810 Introduction to Environmental Science
 EST 4810/5810 Energy and the Environment
 EST 4820/5820 Solar Building Design
 EST 4840 Energy Auditing
 EST 4770/5770 Pollution Control Technology
 EST 4780/5780 Air, Solids, and Noise Pollution Technology
 ET 4450 Industrial Hygiene
 ET 4910 Maintenance Management

COMPUTER NETWORKING AND CONTROLS

ET 3620 Digital Circuit Fundamentals
 ET 3630 Electronics I
 ET 3640 Digital Circuits Design
 ET 3650 Introduction to Microprocessors
 ET 4590 Manufacturing Automation Systems
 ET 4600 Programmable Logic Controllers
 ET 4610 Instrumentation and Controls
 ET 4630 Local Area Networks
 ET 4660 Microprocessor Interfacing
 INFS 2720 COBOL Applications
 INFS 2730 Programming Languages

INFS 3100 Principles of MIS
 INFS 3200 Business Application Development
 INFS 3700 Systems Analysis and Design
 INFS 4200 Data Enhanced Internet Applications
 INFS 4500 New Technologies in Information Systems
 INFS 4740 Information Resource Management
 INFS 4760 Advanced Programming
 INFS 4790 Database Design and Development
 INFS 4830 Database Programming
 INFS 4900 Business Data Communications

FOREIGN LANGUAGE (CHOOSE ONE LANGUAGE)

Elementary I and II or Equivalent

Intermediate I and II or Equivalent

MBA PREPARATORY

INFS 3100 Principles of Management Information Systems
 ECON 2420 Microeconomics

QM 3620 Statistical Methods II
 ACTG 3020 Managerial Accounting