

## Developing Hypothesis

Beginning well motivated and  
conceived research

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## Developing Hypotheses

- I. Motivations for Research
- II. Sources of Ideas
- III. Research as Problem Solving
- IV. Evaluating your hypothesis

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## I. Motivations for Research

A. Uninteresting Research:  
research with an obvious outcome  
“No kidding!”

Exceptions: counter-intuitive findings  
Example: (Craik & Watkins, 1973)  
Exp. group: 30 sec of rehearsal, then recall test  
Control group: immediate test  
Both groups: final test later (approx. 1 hr.)

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## I. Motivations for Research

B. Unimportant Research  
Research in isolation  
No current set of knowledge to which it is related  
“What good is it?”  
“Who cares?”  
Example: School achievement and hair color

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## I. Motivations for Research

C. Golden Fleece Award (William Proxmire)  
Award given to federal grants that appeared to be the most conspicuous waste of tax dollars.  
  
Purdue: Hitchhiking and women’s dress.

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## II. Sources of Ideas

A. Your Journal

B. Theories: (John Platt’s Method of Strong Inference)

1. Devise alternative hypotheses
2. Devise a crucial experiment
3. Carry of the experiment so as to get valid results
4. Refine your hypotheses and return to step 1.

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## II. Sources of Ideas

### C. Everyday life

Observation of people behavior lead to questions of causes.

“Why do people ...”

Examples:

Kitty Genovese case (Darley & Latane’s research on the unresponsive bystander)

“The girls get prettier at closing time”

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## II. Sources of Ideas

### D. Practical Issues (Applied Research)

Motivation is an attempt to solve a problem

Examples:

How can we get people to buckle their seat belts (Scott Geller)?

How can we improve reading scores?

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## II. Sources of Ideas

### E. Past research:

Refine or extend the methods of previous research.

Increase generality

Control previously uncontrolled variables

Remove confounded variables

Example: Flashbulb memory research

How does strong emotion change the nature of memory for an event?

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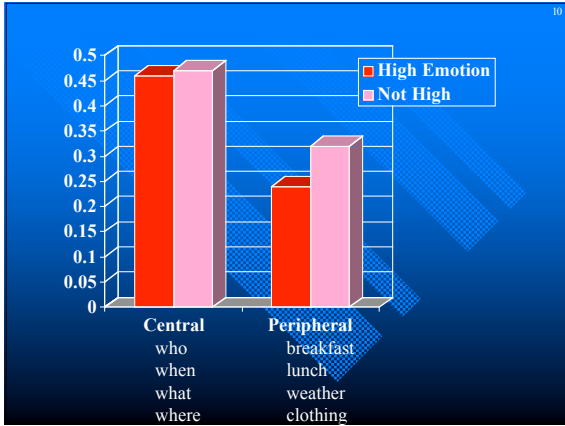
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**III. Research as Problem Solving**

A. Parallel between the process of research and the processes of solving problems

B. Steps in the Problem Solving process (Wallas, 1922)  
preparation, incubation, illumination, verification  
(example: buying a new bike)

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**B. Steps in the Problem Solving process**

1. Preparation:

- Has this research (or something like it) already been conducted?
- What related ideas have been tested?
- What are the implications of the major hypothesis? Have they been tested?

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## B. Steps in the Problem Solving process

### 2. Incubation:

Get away from the problem for a period of time (this frees you from a set way of thinking about the problem)

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## B. Steps in the Problem Solving process

### 3. Illumination:

Some inkling of a solution, or approach to the problem comes to mind.

Sit down, and formulate the hypothesis.

Write out an operational definition

Draw a research design.

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## B. Steps in the Problem Solving process

### 4. Verification

Test your ideas with an experiment.

Compare your experiment to other research.

Test your ideas on other people.

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### C. Steps in Developing Hypotheses

1. State the hypothesis in general terms
2. Operationalize the hypothesis:  
What will be measures/observed?  
(Dependent variables)  
What will be manipulated?  
(Independent variables)  
How are these tied to the hypothesis?

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### C. Steps in Developing Hypotheses

3. What methods will be employed?  
How will you test your hypothesis?  
How will the relation between your independent and dependent variables be examined?

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### C. Steps in Developing Hypotheses

4. What results do you anticipate?  
How will the results provide evidence for your hypothesis?

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### IV. Evaluating your Ideas

A. Your sounding board:  
Try to explain your ideas to a friend. Do they understand your idea? Do they agree with your logic? Do they agree that your findings, if you were to get them would support your hypothesis. (Universal Assent)

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### IV. Evaluating your Ideas

B. Is your proposed research interesting and important?  
1) Is the outcome obvious?  
2) What other research is related to your idea?

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### IV. Evaluating your Ideas

3. Are you interested your topic enough to spend many hours over the course of this semester reading and thinking about this idea?

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